



This section is an extract from the [Engineering Gateways Toolkit for Universities](#)

## A Background Research and Institutional Context

### STEP

Are the principles and aims of the Engineering Gateways framework understood?

### RESOURCES

- [Information for universities](#) [1]
- [Guide to the Bachelors and MSc Degree in Professional Engineering](#) [2]

### STEP

Is the department aware of the IEng and/or CEng requirement related to the programmes it intends to offer?

### PROMPTS

- Are there IEng and/or CEng qualified staff who can help?
- Are there any Professional Engineering Institution (PEI) nominated liaison officers on staff or in the region who could help?

### RESOURCES

- [Benefits of registration with the Engineering Council](#) [3]

### STEP

Does the Engineering Gateways programme provide a strategic and operational fit with the university's aims and objectives?

### PROMPTS

- Understand the benefits of the Engineering Gateways programme
- Map to university and departmental strategic aims and objectives
- [Check this list](#) of participating PEIs to confirm which disciplines can be supported

### RESOURCES

- A summary of the [Engineering Gateways pathway and benefits](#) [2]
- [Interim Review](#) of the Engineering Gateways Development Fund Project (with feedback from all stakeholders) [4]
- [Northumbria University's Work-Based Learning Framework Section 1, Strategic Context](#) [5]

### STEP

Does the university have the capability to deliver such a programme?

### PROMPTS

- Does your university offer similar programmes that you can learn from?
- What might be the critical success factors? Consider some of those put forward in the report about [existing providers' views](#)
- Have you identified possible challenges? The report into [challenges perceived by new adopters](#) might be useful background

### RESOURCES

- Section 1, Institutional Readiness, of the [WBL Maturity Toolkit](#) (especially 1-1, 1-2, 1-10) may be useful e.g. to determine how prepared your department is to offer a WBL degree and what strategies and plans might need to be put in place. This toolkit is diagnostic and does not provide answers; the criteria should be used selectively [6]
- [Northumbria University's Work-Based Learning Framework](#), Section 6, Management and Quality Assurance [5]
- [Kingston University's](#) comprehensive [MALA](#) (Masters Awards by Learning Agreement) framework [7]

## B Setting up an Engineering Gateways Programme

## STEP

Has the market been assessed?

## PROMPTS

- Who is your target audience?
- Is this a student or employer-focused marketing campaign?
- Are you aiming for company cohorts?

## RESOURCES

- The HEA CEBE Employer Engagement series [Work-based learning: Working the Curriculum: Approval, Delivery and Assessment](#) [8]
- The CFE 2008 [report](#) on demand for higher level skills from businesses [9]
- The HEA CEBE Employer Engagement series [Engaging Employers - Knowing your Market: Strategy, Communication and Relationships](#) [8]

Northumbria University

## STEP

Do you have employer interest?

## PROMPTS

- Consider using existing employer contacts
- Have the right people in the company been targeted?
- Have the appropriate benefits been made clear?
- Have you jointly explored what's needed?
- Is the driving interest for engagement clear?
- Different employers will have different needs

## RESOURCES

- Section 5, Partnership Engagement, of the [WBL Maturity Toolkit](#) may be useful, in particular 5-1, 5-2, 5-3 [6]

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## STEP

The business case has been developed and approved.

## PROMPTS

- Does your university have a template?
- Consider including: target student profile, benefits to the institution, cohort size, discipline area(s), other spin-off opportunities (e.g. KTP), sustainability, costing models, employer engagement

## RESOURCES

- [Exemplar headings](#) provided by the [University of Hertfordshire](#) [10]
- [Employer engagement the costs of the development and delivery of work-based learning experiences](#). Report to HEFCE by the South West Higher Level Skills Pathfinder Project [11]
- [Work-based learning costing study](#) HEA [12]

## STEP

Will academic staff support the programme?

## PROMPTS

- Aim for buy-in at an early stage
- The Engineering Council's lead role lends status and credibility
- The broad range of support across PEIs can attract wide disciplinary interest
- The positive experience of others is a powerful tool

## RESOURCES

- [Engineering Gateways case studies](#) [13]
- The [University of Derby's mini case study](#) of the early stages of development [14]
- [List of participating PEIs](#) [15]

Kingston University

## STEP

Programme specifications are completed and programme validation is achieved

## PROMPTS

- Consider including employers in your validation meeting
- Bear in mind impact of different methods of delivery, WBL elements, flexibility about credits, timetabling, entry and exit paths

## RESOURCES

- [Guide to the Bachelors and MSc Degree in Professional Engineering](#) [2]
- Section 3, [Programme Design](#), of the [WBL Maturity Toolkit](#) [6]

## STEP

Do the programme and module learning outcomes map to UK-SPEC?

## PROMPTS

- Consider whether to include an introductory professional skills or professional development module

## RESOURCES

- [Accreditation of HE programmes](#) [16]
- [UK Standard for Professional Engineering Competence](#) [17]
- This mapping is included in [Kingston University's Learning Agreement spreadsheet](#). [18]
- It is derived from the [University of Hertfordshire's sample Professional Development Audit](#) and sample [learning contract](#). [19] [20]

University of Greenwich

## STEP

Is an employer engagement strategy in place?

## PROMPTS

- Mechanisms are in place for regular dialogue between partners

## RESOURCES

- [Process maps](#) for the Bachelors and MSc in Professional Engineering [21]
- [Strategies for effective employer engagement](#) [22]
- A Regional Examination of Current Practice: [Employer Engagement Strategies that Influence the Learning Experience for Students \(2011\)](#) [23]

## STEP

Understanding stakeholder expectations

## PROMPTS

- Have you checked the Protocol signed by the PEIs and the **Engineering Council** to understand any specific requirements?
- Have you signed the HEI/College-Engineering Council Protocol?
- What are the critical success factors from each employer's point of view?

## RESOURCES

- [Engineering Council Protocol with PEIs](#) [24]
- A research report into employers' critical success factors [25]

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## STEP

Aligning university and employer strategic objectives

## PROMPTS

- Can your university support you in managing these relationships?
- Have you involved employers in all stages including programme design and delivery?
- Can the involvement of learners and past learners assist in the partnership dialogue?

## RESOURCES

- [Section 5. Effective Partnerships](#) of the [WBL Maturity Toolkit](#) [6]

## STEP

Is appropriate commitment from relevant employers secured?

## PROMPTS

- Ensure employers understand their role and responsibilities
- Confirm that work at appropriate Masters or Bachelors level will be available
- Consider having a formal contract or agreement with an employer

## RESOURCES

- [Engineering Council mentoring and assessment guidance](#) [2]

## C

## Marketing the Validated Programme

## STEP

Marketing to employers

## PROMPTS

- Are your approaches to marketing and communications properly coordinated?
- Ensure that appropriate time and resources are allocated for staff to support employer partnerships
- Marketing to employers may be as fruitful as to students!
- Consider developing materials aimed at employers

## RESOURCES

- [A summary of the Engineering Gateways pathway and benefits](#) [2]
- [Section 5, Effective Partnerships](#) of the [WBL Maturity Toolkit](#) (5-5, 5-6) [6]

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Northumbria University

## STEP

Marketing to students

## PROMPTS

- Consider developing a programme brochure and specific webpage; placing adverts in engineering journals; promoting via your industrial liaison boards
- Can your alumni networks help with promoting the programme?
- Rolling recruitment might be attractive

## RESOURCES

- [Examples of university webpages](#) promoting the degrees [26]
- [Kingston University Prospectus](#) [27]
- [Section 6-1, Pre-entry](#) of the [WBL Maturity Toolkit](#) [6]

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## STEP

Marketing via the PEI has been explored

## PROMPTS

- Early contact with the relevant PEI is recommended
- Have you alerted the PEIs that you have degrees available?
- Local or regional PEI groups may be able to assist

## RESOURCES

- [List of participating professional engineering institutions](#) [28]
- [Staff contacts](#) are available from the [Engineering Council](#) [29]

# D Student Recruitment

## STEP

Have the basic checks been completed?

## PROMPTS

- Define entry requirements
- Before recruiting students based outside the UK, think carefully about whether you can support them
- Substantiate any claims for previous degrees
- Check that the potential student actually needs this degree as graduates from some time ago may not
- APEL is undertaken in line with university guidance

## RESOURCES

- [Engineering Council Academic Courses Accreditation Database \(ACAD\)](#) [30]
- [Engineering Council](#) requirements for registration: CEng and IEng [31] [32]
- Individual may wish to double-check requirements with their chosen [Professional Engineering Institution](#) [33]

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## STEP

Critical selection of students

## PROMPTS

- Ensure that the student fully understands the commitment required for such a programme
- Ensure that a student handbook is available
- Are you able to support those returning to learning?
- International students will require additional support
- Student must be a PEI member

## RESOURCES

- [Section 1-11 of the WBL Maturity Toolkit](#) may be useful [6]
- [Aston University's Student Handbook](#) and [Kingston University's paper](#) provide helpful advice [34] [35]

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# E Professional Development

## STEP

Are the university staff experienced training in this WBL approach?

## PROMPTS

- Consider whether to provide training

## RESOURCES

- [Section 1-6 and 1-7 of the WBL Maturity Toolkit](#) cover staffing and staff development [6]

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Northumbria University

## STEP

Are appropriate mentors available to support your students?

## PROMPTS

- Check the company will provide appropriate mentoring
- Mentors must be able to advise students about UK-SPEC competence requirements for IEng or CEng and support them in their professional development
- The relevant PEI may be able to assist with finding a mentor
- Appropriate work-based mentors may be from the same or another company

## RESOURCES

- [Section 2-4 of the WBL Maturity Toolkit](#) covers training and support for external staff and employers [6]
- [Engineering Council mentoring and assessment guidance](#) [2]

# F Legal and Ethical Considerations

## STEP

Are the necessary agreements and contracts in place?

## PROMPTS

- These may include having an agreement with each employer outlining both parties' expectations
- Are you and the student covered if the company fails?
- Is the programme content compatible with the university's expectations and codes?

## RESOURCES

- Refer back to the [Engineering Council Protocol with the PEIs](#) [36]
- Refer back to the [Engineering Council Protocol with HEIs](#) that covers issues arising with the provision of workplace activity [37]

## STEP

Data protection issues

## PROMPTS

- Ensure that you have permission to share your students' data with employers and with PEIs so that progress can be tracked
- Is the in-company activity commercially sensitive?
- Might the confidential nature of the employees' work affect their ability to submit this for assessment?

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Northumbria University

## STEP

Have IPR matters been agreed and documented?

## PROMPTS

- Seek advice about your university's requirements

# G Delivery

## STEP

Are the individual's learning and development plans in place?

## PROMPTS

- Agree who will undertake the initial audit
- Appoint an academic supervisor and mentor
- Forward the completed plans to the relevant PEI for review

The alignment of the learning outcomes to the UK-SPEC requirements was recognised as fundamental to these programmes. [Report](#) on providers' critical success factors includes steps taken.

## RESOURCES

- Learning Contract: [Brief Overview](#) [38]
- See the **University of Hertfordshire's** sample [Professional Development Audit](#) and sample [learning contract](#) [19] [20]
- Refer to [process map for the pathway](#) [21]

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## STEP

Systems for ensuring on-going mentoring and other student support are in place

## PROMPTS

- The mentoring aspect may require you to develop new systems and approaches
- Agree arrangements with the company, including reporting
- Can the student register on a PEI's professional development recording system?
- Ensure the student knows who they can turn to, for what
- Consider cohort identity and the establishment of networks

## RESOURCES

- Engineering Gateways [guidance on mentoring and assessment](#) [39]
- You may find the [section about mentoring in this paper](#) by **Aston University** staff particularly helpful [40]
- [This paper](#) describes measures taken by **Kingston University** to enhance learner progress [35]

## STEP

PEIs links

## PROMPTS

- Their requirements are understood
- Refer back to initial contact with the PEI
- Make use of local/regional PEI representatives
- Keep in mind students' progression to professional registration

## RESOURCES

- Examples of PEI guidance: [IMechE](#) and [IET](#) [41] [42]

## STEP

Method of delivery in place

## PROMPTS

- Existing learning pedagogy may require some refinement
- Consider individual needs
- Consider including an initial professional skills and/or research skills module

## RESOURCES

- [This document](#) by **Aston University** staff explains how their programme was designed to meet learners' needs [40]
- [This document](#) describes how **Kingston University** struck the right balance between flexibility and deadlines to meet learner needs [35]

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## STEP

Consider assessment responsibilities and arrangements

## PROMPTS

- The university is responsible for assessing the individual's assignments leading to the award of the degree
- Consider whether you also require reports from the employer
- Seek External Examiners with relevant experience
- [Report](#) into providers' critical success factors

## RESOURCES

- Engineering Gateways [guidance on mentoring and assessment](#) [39]
- **Kingston University** use an [MSc Supervision Record Form](#) [43]
- [Section 4-3](#) of the **WBL Maturity Toolkit** may be useful [6]

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## STEP

Is internal support and input agreed?

## PROMPTS

- Is sufficient and flexible administrative support available?
- Do you need help with developing distance or e-learning approaches?
- Can the enterprise department help with employer links?

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with engineers on current  
engineering projects. The  
opportunities for  
development of the  
relationships are  
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Kingston University

## H Where Next?

## STEP

Where Next?

## PROMPTS

- Track progression of Engineering Gateways alumni
- Programme review and evaluation

## RESOURCES

- [Section 2-5](#) of the **WBL Maturity Toolkit** covers evaluation and review of programme and pedagogic research [6]
- **Northumbria University's** [annual monitoring form](#) may be helpful in developing your own approach to this [44]

## STEP

Sustainability?

## PROMPTS

- Develop further employer links
- Plan for future cohorts
- Build on successes and don't be afraid to publicise them!
- Make use of Engineering Gateways alumni

## RESOURCES

- [New masters course engineers a bright future for first graduate](#) [45]
- [Gateway to success for first chartered engineer](#) [46]

## Resource Links

- [1] <http://www.engc.org.uk/engineering-gateways/Information-For/universities.aspx>
- [2] <http://www.engc.org.uk/engineering-gateways/publications.aspx>
- [3] <http://www.engc.org.uk/benefits.aspx>
- [4] <http://www.engc.org.uk/education--skills/engineering-gateways>
- [5] <https://www.northumbria.ac.uk/static/worddocuments/ardocs/436647.doc>
- [6] <http://wbltoolkit.pbworks.com>
- [7] <http://gatewaystoolkit.engc.org.uk/resources/kingstonmala.pdf>
- [8] [https://www.heacademy.ac.uk/sites/default/files/employer\\_engagement\\_1\\_cebe.pdf](https://www.heacademy.ac.uk/sites/default/files/employer_engagement_1_cebe.pdf)
- [9] <http://gatewaystoolkit.engc.org.uk/resources/knownunknowns.pdf>
- [10] <http://gatewaystoolkit.engc.org.uk/resources/hertsbuscaseheadings.pdf>
- [11] [http://www.hefce.ac.uk/media/hefce/content/pubs/2010/rd2210/rd22\\_10.pdf](http://www.hefce.ac.uk/media/hefce/content/pubs/2010/rd2210/rd22_10.pdf)
- [12] [www.heacademy.ac.uk/sites/default/files/costing\\_work\\_based\\_learning.pdf](http://www.heacademy.ac.uk/sites/default/files/costing_work_based_learning.pdf)
- [13] <http://www.engc.org.uk/engineering-gateways/case-studies>
- [14] <http://gatewaystoolkit.engc.org.uk/resources/derbycs.pdf>
- [15] <http://www.engc.org.uk/engineering-gateways/engineering-institutions.aspx>
- [16] <http://www.engc.org.uk/ecukdocuments/internet/document%20library/AHEP%20Brochure.pdf>



- [17] <http://www.engc.org.uk/professional-qualifications/standards/uk-spec>
- [18] <http://gatewaystoolkit.engc.org.uk/resources/kingstonexamplela.xlsx>
- [19] [http://gatewaystoolkit.engc.org.uk/resources/hertsexample\\_pda.pdf](http://gatewaystoolkit.engc.org.uk/resources/hertsexample_pda.pdf)
- [20] <http://gatewaystoolkit.engc.org.uk/resources/hertsexamplewbl.pdf>
- [21] <http://www.engc.org.uk/engineering-gateways/learning-framework/process-map>
- [22] <http://gatewaystoolkit.engc.org.uk/resources/empengage.pdf>
- [23] <http://gatewaystoolkit.engc.org.uk/resources/regempengage.pdf>
- [24] <http://www.engc.org.uk/engineering-gateways/learning-framework/registration-protocol>
- [25] <http://gatewaystoolkit.engc.org.uk/resources/employerresearch.pdf>
- [26] <http://www.engc.org.uk/engineering-gateways/universities>
- [27] <http://gatewaystoolkit.engc.org.uk/resources/kingstonprospectus.pdf>
- [28] <http://www.engc.org.uk/engineering-gateways/engineering-institutions.aspx>
- [29] <http://www.engc.org.uk/contact-us>
- [30] <http://www.engc.org.uk/education--skills/accreditation/accredited-course-search>
- [31] <http://www.engc.org.uk/ceng>
- [32] <http://www.engc.org.uk/ieng>
- [33] <http://www.engc.org.uk/about-us/our-partners/professional-engineering-institutions>
- [34] <http://gatewaystoolkit.engc.org.uk/resources/astonstudenthandbook.docx>
- [35] <http://gatewaystoolkit.engc.org.uk/resources/kingstonheastem2012.pdf>
- [36] <http://www.engc.org.uk/media/49369/registration%20protocol%20for%20peis.pdf>
- [37] <http://www.engc.org.uk/media/49342/protocol%20for%20participating%20heis%20and%20fe%20colleges.pdf>
- [38] <http://www.engc.org.uk/engineering-gateways/learning-framework/learning-contract>
- [39] <http://www.engc.org.uk/media/48077/120404mentoringassessmentguidancerevised.pdf>
- [40] <http://gatewaystoolkit.engc.org.uk/resources/astonee2010.pdf>
- [41] <http://gatewaystoolkit.engc.org.uk/resources/imecheinformation.pdf>
- [42] <http://gatewaystoolkit.engc.org.uk/resources/ietguidance.pdf>
- [43] <http://gatewaystoolkit.engc.org.uk/resources/kingstonsupervisionrecord.doc>
- [44] <http://gatewaystoolkit.engc.org.uk/resources/northumbriaapm.doc>
- [45] <http://www.engc.org.uk/news-list/new-masters-course-engineers-a-bright-future-for-first-graduate>
- [46] <http://www.engc.org.uk/news-list/gateway-to-success-for-first-chartered-engineer>

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